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WHERE THE JOBS ARE



**ENTREPRENEURSHIP
AND THE SOUL OF
THE AMERICAN ECONOMY**

JOHN DEARIE | COURTNEY GEDULDIG

WILEY

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Additional Praise for *Where the Jobs Are*

“Ultimately U.S. growth and welfare rest on entrepreneurship. Dearie and Geduldig vividly analyze what has ailed us recently. They also provide concrete and practical proposals for what needs to be done to promote new U.S. firms. This book should be required reading for all policymakers interested in revitalizing the economy.”

—Robert Z. Lawrence,
Albert L. Williams Professor of International Trade and Investment,
John F. Kennedy School of Government, Harvard University

“A broad, comprehensive look at what drives the U.S. economy; John Dearie and Courtney Geduldig outline specific policy initiatives to jump-start job creation. Their work is inspired by their first-hand experience in financial and economic policy. They present thoroughly-researched findings from a cross-section of those in the know—employers, academics, investors, developmental organizations, lending institutions, and local government leaders. Dearie and Geduldig’s thought-provoking book provides plenty of real-life examples to further the conversation of what could be done to inspire and support a new generation of successful American entrepreneurs.”

—Congressman Pat Tiberi (R-OH)

“I started my own construction company when I was 25 years old and have spent my life in business, so I can certainly relate to many of the issues raised in this book. I appreciate Courtney and John sharing their research, analysis, and recommendations, and hope it helps unleash the tremendous, entrepreneurial potential that exists throughout our country.”

—Senator Bob Corker (R-TN)

“A thorough and enlightening survey of the state of American entrepreneurship, and a must-read for policy makers (or anyone) interested in restarting the American jobs engine. Dearie and Gelduldig have pulled together a solid set of recommendations—ones I hope will be taken seriously and acted upon.”

—David A. Owens, PhD,
director of the Executive Development Institute,
Owen Graduate School of Management, Vanderbilt University

“John Dearie and Courtney Geduldig have written an original, provocative, and persuasive book. It is filled with the wisdom of scores of real entrepreneurs whose experiences since the Great Crash of 2008 explain why our recovery has been so feeble. And they offer a menu of common-sense reforms that just might revive America’s entrepreneurial spirit.”

—Robert G. Kaiser,
author of “Act of Congress: How America’s
Essential Institution Works, and How it Doesn’t”

“Dearie and Geduldig address head-on the most significant driver of economic growth: new business formation. In the 1840’s the United States and Britain passed laws that for the first time allowed corporate formation without legislative action. This launched the industrial revolution, a 25-fold increase in per capita income, a doubling of human life expectancy, and the creation of the modern world. *Where the Jobs Are* is a passionate call for action to once again ignite the animal spirits that drive job creation and economic growth. Feeble economic growth and millions of unemployed Americans are proof positive that Dearie and Geduldig’s call must be answered.”

—Chris Wright, founder and CEO of
Liberty Resources and Liberty Oilfield Services

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*Entrepreneurship and the Soul
of the American Economy*

John Dearie
Courtney Geduldig

WILEY

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. . . there is the dream and the will to found a private kingdom . . . there is the will to conquer: the impulse to fight, to prove oneself superior to others, to succeed for the sake, not of the fruits of success, but of success itself. . . Finally there is the joy of creating, of getting things done, or simply of exercising one's energy and ingenuity.

JOSEPH SCHUMPETER, ON THE NATURE AND ESSENTIAL
CHARACTER OF THE ENTREPRENEUR,
THE THEORY OF ECONOMIC DEVELOPMENT

