

# *GLENCOE* Understanding Business & Personal Law

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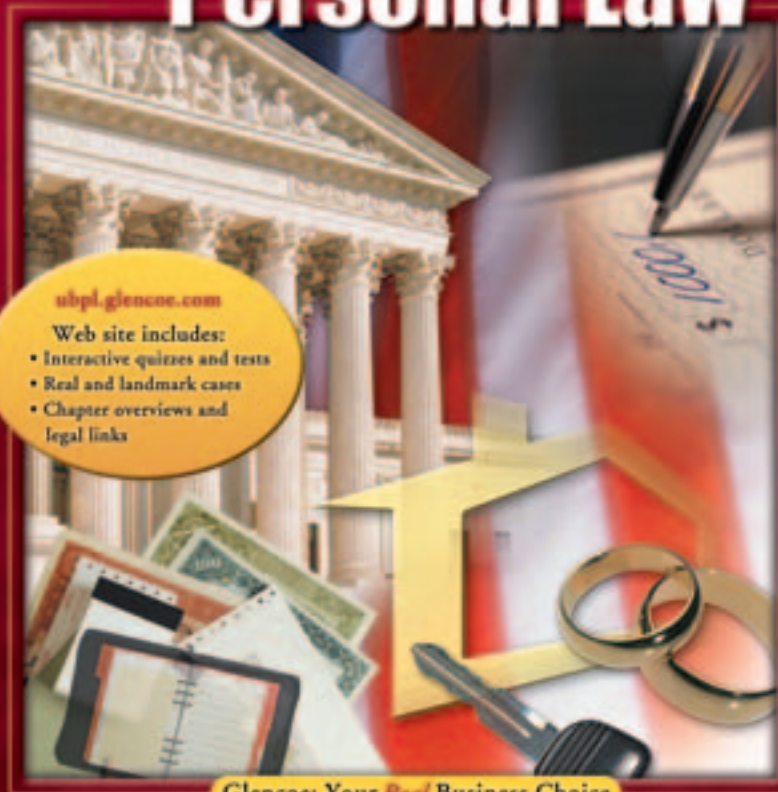
- Interactive quizzes and tests
- Real and landmark cases
- Chapter overviews and legal links

*Interactive Student Edition*

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GLENCOE **Understanding  
Business &  
Personal Law**



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**Glencoe**

New York, New York   Columbus, Ohio   Chicago, Illinois   Peoria, Illinois   Woodland Hills, California



# Program Components

## Program Components

Your *Understanding Business and Personal Law* program provides a rich and diverse offering of resources for learning, teaching, reinforcing, and enriching the individual and classroom learning experience.

### Program Resources

- Student Edition
- Teacher Wraparound Edition

### Reinforcement

- Student Activity Workbook
- Supplemental Cases
- PuzzleMaker

### Enrichment

- Enrichment Masters
- Internet Resources
- Ethics and Business Law Activities
- Business and Competitive Events in Law
- Poster Package

### Teacher Resources

- Student Activity Workbook TAE
- Lesson Plans
- Transparency Binder
- Blackline Masters
- Reproducible Tests

### Technology-Based Resources

- Interactive Lesson Planner (ILP) CD-ROM
- Assessment Binder (**ExamView**® Pro Testmaker CD-ROM)
- PowerPoint® Presentation
- National Mock Trial Championship Video
- CourtTV Trial Stories Video Package
- Glencoe Business Video Package
- *Understanding Business and Personal Law* Web site  
[ubpl.glencoe.com](http://ubpl.glencoe.com)



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## Introducing Your Book

### Learning About the Law

#### The Importance of Understanding the Law

Have you ever made a promise and wondered what would happen if you broke it? Have you ever purchased clothing and considered whether you could get your money back if you returned it to the store? Have you ever dreamt of starting your own business and being your own boss, wanted to get married, buy your own house, save for college, or plan for retirement? These are important issues in business and personal law, and they and countless others like them affect your daily life and future. Learning about these laws can be fun and exciting, and understanding these laws will greatly enrich your life—not just as an individual who knows and obeys the law, but as a contributing member of your school and community, as a participant in the American system, and as part of the world in which you live and work with others.

**The Structure of Your Book** Your book has been organized to make learning the law easy, thought provoking, and enjoyable. It is divided into seven units. The first unit introduces you to law and ethics, civil and criminal law, and our legal system. The next unit introduces you to the law of contracts, which serves as the foundation of business and employment law, and much of personal law. The remaining units cover topics that you are likely to encounter in your daily life and in your future. These issues include renting or buying a home, getting married, finding a job, starting a company, planning for retirement, and writing a will, among others. Personal law topics are covered with a life-cycle approach, presenting the material chronologically as it may arise in your life.



### Connecting the Law to Your World

The law is a thriving real-world enterprise that evolves over time to meet the needs of our diverse population and our changing society. In this book, you will be introduced to how the law relates to your life and the world. You will find many fascinating features on community involvement, cultural diversity, international law, and the

practical issues and circumstances of your daily life. You will also draw connections between what you learn and other academic disciplines, from business to the humanities, and discover features that challenge you to think creatively, critically, and to explore new ideas. You will even be asked to question the law itself, why it's important, to consider whether it is ethical or practical, and to apply legal principles in a variety of situations, both real and imaginary. And you will learn from real people working in legal fields, both those profiled in your book and people practicing in your community.

### Being an Active Participant

Learning about business and personal law is a participatory enterprise, and you will play an active role, both individually and as part of a team. You will learn by conducting library and real-world research and sharing your findings with the class. You will argue for or against a point of view, keep a Justice Journal and write reports, and learn to organize and chart your research findings in legal workshops. You will take part in role-playing and advocacy activities such as mock trials, and work with others, both in cooperative and adversarial situations. The great breadth, scope, and variety of learning activities mirrors the diversity in the law itself. It creates a compelling, lively environment that makes learning about the law fun, easy, and fulfilling.

## Studying Case Law

**Applying What You Learn** Understanding business and personal law means not only knowing what it is, but also knowing how to apply it. Toward this goal, your book is full of dynamic, real-world examples and cases for you to study. Each chapter begins with an intriguing vignette that offers insight into how the law may affect your life and that introduces you to key legal issues covered in the chapter. Chapters include numerous examples that illustrate key concepts and ideas. Real and hypothetical cases abound throughout your book and the *Understanding Business and Personal Law* program—in section and chapter assessments, supplements, the course Web site, and videos, to name a few.

**Landmark Cases** You will not just study cases, but also learn about *important* cases. At the end of each unit, you will be introduced to a landmark case, a significant milestone in the law that you will study in depth. You will also be directed to the course Web site, where you can access multimedia features (including actual audio footage) for many of the landmark cases. Throughout, you will be introduced to how real cases are decided by real courts, learn how courts reason and how cases are won and lost, and learn about the important legal principles that you study in each unit.

## Using Technology

Technological innovations have had a profound impact on the law and legal education. For this reason, your *Understanding Business and Personal Law* program makes extensive use of technology, technology-related features, and technology resources. These devices include:

- **Technology-related activities** that involve using the Internet, software applications, and other technology resources
- **A course Web site** ([ubpl.glencoe.com](http://ubpl.glencoe.com)) that supplements, enriches, and expands upon the material in your book
- **Technology-related features** covering the legal issues involved in technology, including

intellectual property, e-commerce, e-business, Internet privacy, and Internet crime

- **Multimedia resources**, including video and CD-ROM supplements
- **Internet-related study and assessment opportunities**, including an Internet Resources supplement and additional activities in the Student Activity Workbook

These and other technology resources not only introduce you to the technology-related issues in business and personal law, but also ensure that you will have the basic skills necessary to use technology to research and better understand the law.



## Assessing What You Learn

### Study Tools and Passing Exams

Your book makes it easy to study for and pass exams. Each section

begins by emphasizing what you will learn and why it is important, and identifies the key terms you will learn. Reading strategies are suggested in each unit, and every section and chapter concludes with extensive study and assessment exercises. Chapter summaries pinpoint important material from every section of the book, and self-check quizzes are available on the course Web site. Thorough assessment and study devices not only test your understanding of the law, but also ask you to use legal language, think critically about the law, debate legal issues, and apply what you learn.

**Enriching Your Life** The ultimate measure of your success in this course is the degree to which it enriches your life and contributes to your involvement in your school, community, nation, and the world. *Understanding Business and Personal Law* provides you with insight into the system in which you live and teaches you how to help others, plan for the future, and more easily reach your goals in life. It's a fascinating, fun, and exciting process—good luck!

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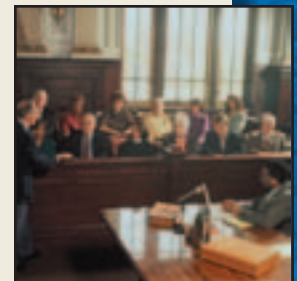
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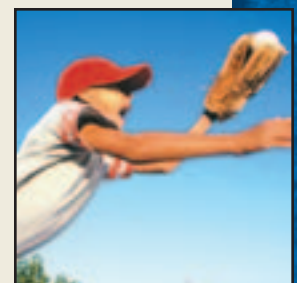
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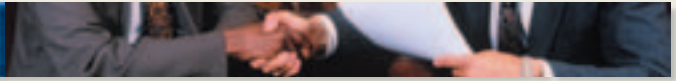


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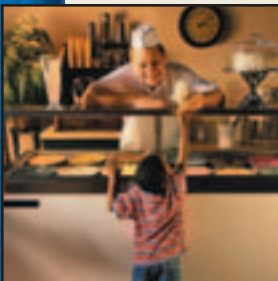
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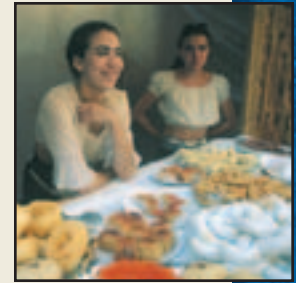
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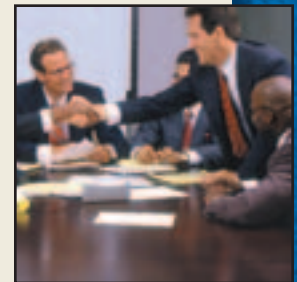
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